Equilibrium AIM Model Portfolio September 2022



Portfolio objective and information

The portfolio seeks to deliver a total return above that of the FTSE AIM Index while mitigating Inheritance Tax.

Launched 1 March 2015

Benchmark FTSE AIM All Share Index

Data from 31 August 2022

Holding breakdown

| Security | Summary | Sector | Market Cap | Div Yield | Weight |
|-----------------------|--|-------------|------------|-----------|--------|
| AB Dynamics | Provider of testing systems for the global motor industry | Industrial | £285m | 0.4% | 3.3% |
| Advanced Medical Slns | Designer, manufacturer and distributor of novel medical polymers | Health Care | £652m | 0.7% | 3.3% |
| Alliance Pharma | Acquirer and distributor of pharmaceuticals | Health Care | £512m | 1.8% | 3.3% |
| Alpha FX Group | Provider of foreign currency services | | £768m | 0.6% | 3.3% |
| Craneware | Develops and licences computer software for the US healthcare industry | IT | £562m | 1.7% | 3.3% |
| CVS Group | Operates animal veterinary practices, a diagnostic business and a pet crematorium | Health Care | £1296m | 0.4% | 3.3% |
| Dotdigital Group | Provides software as a service for digital marketers | IT | £260m | 1.0% | 3.3% |
| Fevertree Drinks | A developer and supplier of premium mixer drinks with outsourced manufacturing | Consumer | £1067m | 1.8% | 3.3% |
| Focusrite | Manufacturers and distributes hardware and software for musicians | Industrial | £487m | 0.7% | 3.3% |
| Gamma Comms | Telecoms, broadband and data communications systems | IT | £1046m | 1.2% | 3.3% |
| GB Group | Provides electronic ID verification services, combating fraud and money laundering | IT | £1128m | 0.9% | 3.3% |
| Hotel Chocolat Group | Manufacturer and retailer of chocolate and related gifts | Consumer | £187m | 0.0% | 3.3% |
| IG Design Group | Designs, manufactures and distributes gift packaging and greeting cards | Consumer | £97m | 6.6% | 3.3% |
| James Halstead | Manufacturer and distributor of flooring products | Industrial | £854m | 3.9% | 3.3% |
| Jet2 | Operator of scheduled and charter flights by Jet2.com and provision of holidays | Consumer | £1834m | 0.0% | 3.3% |
| Johnson Service Group | Provides workwear rental, laundering and dry-cleaning services | Industrial | £427m | 0.0% | 3.3% |
| Judges Scientific | Manufacturer of specialist scientific instruments | Industrial | £483m | 0.8% | 3.3% |
| Keywords Studios | Provides production and user services to digital gaming companies | IT | £1921m | 0.1% | 3.3% |
| Learning Tech. Group | Provides IT platforms for online learning and training | IT | £897m | 0.9% | 3.3% |
| Midwich Group | Distributor of audio visual equipment Industrial | | £470m | 2.1% | 3.3% |
| Next Fifteen Comms | Digital marketing, PR and communications for the technology sector | Industrial | £846m | 1.4% | 3.3% |
| Nichols | Supplies soft drinks to the retail, wholesale, catering, licensed and leisure industries | Consumer | £405m | 2.2% | 3.3% |
| Renew | Provides specialist engineering and building services | Industrial | £507m | 2.4% | 3.3% |
| Restore | Secure services in document storage, online storage and document shredding | Industrial | £600m | 1.7% | 3.3% |
| RWS Holdings | Provides services for the translation and validation of European patents | Industrial | £1343m | 3.2% | 3.3% |
| Smart Metering Sys | Rents and manages gas meters and lays infrastructure pipes | Industrial | £1213m | 3.0% | 3.3% |
| Strix Group | Designs and manufactures kettle safety controls and filtration products | Industrial | £307m | 5.3% | 3.3% |
| Thorpe (FW) | Designs, manufactures and supplies professional lighting equipment | Industrial | £419m | 1.7% | 3.3% |
| YouGov | Global public opinion data and analytics company | Industrial | £1104m | 0.6% | 3.3% |
| Young & Co Brewery | Operates a managed and tenanted pub estate | Consumer | £405m | 1.5% | 3.3% |
| Averages | | | £724m | 1.8% | |

Stock attribution

Top 5 positive stocks over 3 months

| Company | Total return |
|------------------------|--------------|
| IG Design Group | 116.7% |
| AB Dynamics | 21.2% |
| Craneware | 13.1% |
| Smart Metering Systems | 9.1% |
| Keywords Studios | 5.2% |

Top 5 negative stocks over 3 months

| Company | Total return | | |
|------------------|--------------|--|--|
| Hotel Chocolat | -58.8% | | |
| Fevertree Drinks | -40.3% | | |
| Jet2 | -27.3% | | |
| YouGov | -27.3% | | |
| Strix Group | -21.3% | | |

Attribution notes

Your holdings and performance may vary from those shown due to transaction dates and market movements. For details of your actual performance, please refer to your valuation.

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Commentary

The rise in the AIM stock market in July proved to be short-lived with a further fall in returns in August. There were no major profit warnings or corporate disasters but a growing sense of unease by markets over the macroeconomic picture of rising inflation and interest rates.

Traditionally a quiet month for reporting, we had trading updates from only two investee companies in August, from Keywords Studios and Gamma Communications, both 'in-line' with expectations.

Textile rental company Johnson Group Service Group announced its half-year figures with a re-instatement of a progressive dividend policy and a £28m share buy-back. The statement was pretty upbeat, highlighting the improving current trading although they acknowledged the additional cost pressures which would result in the current year's profits being as expected by the market.

As inflation pushes higher and interest rates are rising, we continually assess the potential impact on the portfolio. As we did during the pandemic, we look to hold companies with robust balance sheets which can withstand weaker economic conditions. As such, the diversification within the portfolio, with no concentration on any one sector and companies that sell to consumers, businesses and governments, will help reduce overall risk.

Performance

Rolling total returns

| | 3 Months | 6 Months | 1 Year | 3 Years | 5 Years |
|---------------------------|----------|----------|---------|---------|---------|
| Equilibrium AIM Portfolio | -8.71% | -14.58% | -30.17% | -1.10% | -12.65% |
| FTSE AIM All Share Index | -9.20% | -14.56% | -30.91% | 4.53% | -7.42% |

Discrete annual total returns

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|---------------------------|--------|--------|--------|---------|--------|
| Equilibrium AIM Portfolio | 14.84% | 2.32% | 28.85% | -22.10% | 32.55% |
| FTSE AIM All Share Index | 6.12% | 21.75% | 13.26% | -17.12% | 25.97% |
| ARC IHT Portfolio Index* | 18.82% | 0.31% | 25.26% | -15.20% | 18.70% |

Volatility

| | 2021 | 2020 | 2019 | 2018 | 2017 |
|---------------------------|--------|--------|--------|--------|-------|
| Equilibrium AIM Portfolio | 11.76% | 26.77% | 12.15% | 17.68% | 9.91% |
| FTSE AIM All Share Index | 12.37% | 32.08% | 10.08% | 14.85% | 6.72% |

^{*}The ARC IHT Portfolio Index comprises of similar portfolios invested in AIM stocks to mitigate Inheritance Tax.

Performance data sourced from FE Analytics with income reinvested. Past performance is never a guide to future performance. Investments may (will) fall as well as rise and you may not get back your original investment. Changes in currency exchange rates or interest rates may have an adverse effect on the value of your investments.

The performance is stated after a 1.0% plus VAT Equilibrium Investment Management fee and a platform charge of 0.3% (based on the portfolio being held via Seven Investment Management (7IM)). The figures include dividends that may not yet be credited to your account.

Notes

The views expressed herein should not be taken as statements of fact or relied upon when making investment decisions. The Portfolio consists of stocks quoted on the Index that pay a dividend and that we believe qualify for Business Relief, although this cannot be guaranteed. This fact sheet should be read in conjunction with our **Managing your investments: Specialist** brochure which includes more details about investing in AIM stocks.

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